



MINDIA

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Smart Home Intelligence Service

**Part of the Consumer Electronics & Display Applications
Service Area Package**

From devices, technical specs and service provider analysis to business models, platforms and market shares, our service connects all the dots for the smart home.

Smart Home Intelligence Service | MSCD-101453

“Companies that offer services beyond hardware will be in a better strategic position in the coming years compared with companies that have focused solely on hardware.”

**The Omdia Research
Team**

OMDIA

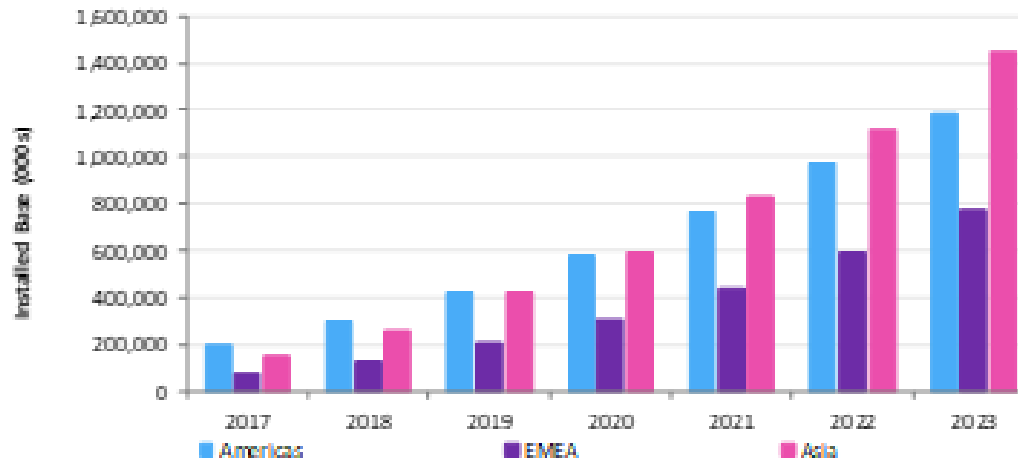
Smart Home Intelligence Service

HOW OMDIA HELPS YOU

Impact of voice assistants/smart speakers in the smart home
Trackers for consumer video and thermostats by brand, technical specifications, technology type and MSRP
Remote monitoring analysis: impact of interactive security vs. home automation
Competitive analysis:
- Devices, platforms and service providers
Insurance provider and utility adoption
Multifamily property manager use cases
Premium version of service includes Smart Speaker Tracker

World market
for smart
home devices/
installed base

World Market for Connected Home Devices Installed Base



Source: Omdia

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KEY QUESTIONS ADDRESSED

- How are brands pivoting from hardware only offerings to services?
- What impact will adjacent markets have on smart home adoption: Multifamily dwellings, insurance and aging-in-place?
- Which smart speaker types are growing the fastest: displays, agnostic, premium?
- What are the market sizes for smart home devices and what is the penetration by country?
- Which smart home vendors are rapidly gaining ground and how?
- How are telcos and security service providers influencing smart home adoption?

Smart Home: Our Expert Analysts



Jack Narcotta
Principal Analyst
Smart Home



Mariana Zamoszczyk
Senior Analyst
Consumer Service

Contributing analysts



Michael Philpott
Research Director
Service Provider Consumer



Alexandra Rehak
Chief Analyst
Digital Consumer Operator Strategies



Eden Zoller
Chief Analyst
Consumer AI

Smart Home: Deliverables



MARKET COMMENTARY

—Monthly—

Insight briefs on the latest smart home trends



DATABASES

—Bi-Annually—

Smart Home Device Database
Smart Home Penetration Database
Smart Speakers Report



REPORTS

—Annual—

Consumer & DIY Video Surveillance Report
Smart Home Vendor Scorecard Report
Smart Home Broadband Service Provider Tracker
Best of Breed Service Providers case studies
Assisted Living Forecast and Report
Smart Home Tech-leaders
Tradeshaw Reports
2021 Trends to Watch
Road to 2025



ANALYST INSIGHTS/ ANALYST ACCESS

—Ongoing—

Frequent analyst commentary on product launches, market news and analysis. For prompt responses to urgent unique questions



PRESENTATIONS

—Quarterly—

Quarterly scheduled briefings with analysts on research highlights from all aspects of the market

Smart Home: Databases, Forecasts & Reports

Smart Home Device Database

Frequency: Bi-annually

This database offers a complete view of the smart home market by device type (revenue and shipments), market shares and installed base grouped by safety & security, climate control, consumer electronics, energy & water control and lighting control. This database includes market sizing forecasts for revenues, ASP, unit shipments and installed base.

Residential Alarm Monitoring Report

Frequency: Every 2 Years

This is the fifth edition of the world market for remote monitoring services. The previous edition was published in May 2018. Provides market shares, market sizes and forecasts for the number of smart home subscriptions in EMEA, Americas and Asia segmented by application and system provider.

Consumer Video Report

Frequency: Annual

Examines the consumer and DIY standalone network cameras including market shares, storage type, resolution and power source.

See descriptions at 'Research Coverage' page

Assisted Living Forecast and Report

Frequency: Annual

These studies examine the opportunities and challenges of providing assisted living (aging-in-place) technology and services to consumers.

Smart Home: Reports

Multifamily

This report assesses the opportunities and challenges for deploying smart home technology in multifamily dwellings and quantifies the market size for smart home device shipments as well as smart apartment penetration by major region.

Smart Speakers Report

This report delivers a breakdown of the drivers, competitive landscape, and expected future direction of the smart speaker category. A global shipments, revenue and installed base is provided through 2024.

Device - Technical Specifications

These databases (consumer video, video doorbells and thermostats) aim to provide analysis by brand, technical specifications, and manufacturer's suggested retail price (MSRP).

Scorecards

This report provides scorecard evaluations of the top smart home players on criteria using concrete data and metrics, including direct feedback from buyers, vendor market share, market share momentum, financials, brand recognition, reputation for innovation, and other benchmarks. In our Scorecards, we classify vendors as leaders, established players, or challengers depending on their overall scores compared against the industry averages.

Use Cases

This market brief analyzes 3 key vertical markets of insurance, utilities and builders/developers by describing the opportunities and challenges each vertical faces as well as the total addressable market for smart home device revenue for each vertical.

Connectivity

This market brief analyzes the various protocols being deployed in the smart home today. Quantitative and qualitative analysis will be provided by device category for the American, EMEA and Asian regions.

Smart Home: Reports

Smart Home Voice Assistants – Vendor & Service Provider Strategies

This report analyses the AI assistant strategy of leading vendors and service providers in the smart home market. The report focuses on key areas such as applications and users experience.

Smart Home Broadband Service Provider Tracker

This report provides an analysis of the most relevant trends that define the smart home market from a telco perspective, paying attention to key market participants around the world.

Smart Home Broadband Service Provider Best of Breed Case Studies

These case studies detail the go-to-market strategies of the most leading smart home service providers in the market, focusing on key areas such as business model, partnership ecosystem and AI innovation.

Trends to Watch & Road to 2025

These reports analyse the main market opportunities and challenges ahead, outlining the most relevant trends that will shape the smart home market in the upcoming years.

Smart Home as a Service (SHaaS)

This report analyzes the recurring revenue models currently deployed by leading players in the smart home market including: video-cloud storage, energy management, analytics, among others.

Smart Home Tech-leaders

These reports provide a deep dive into Amazon, Google and Apple's market strategy for the smart home, analyzing the business models, ecosystems, user experience approaches, and international reach. The case studies also offers a strategic insight into how these brands are increasing market footprint while setting the pace of innovations across the consumer IoT industry.

Smart Home: Databases

Smart Home Device Database

Measures

- Unit Shipments
- Revenue
- Installed Base

Safety and Security

- Garage Door Operators
- Hazard Detection
- Electronic Locks
- Video Cameras
- Video Doorbells
- Intruder Alarms

Lighting and Controls

- Lighting
- Plugs/Switches
- Blinds/Shades

Energy & Water

- Irrigation
- Appliances
- Air Quality

Climate Control

- Fans
- Radiator Valves
- Thermostats
- Air Conditioners

Consumer Electronics

- Smart Speakers
- Appliances
- Health/Fitness

System Type

- Professional
- DIY
- Hybrid

Housing Type

- Multifamily
- Single-family

Route to Market

- MSO
- Security Provider
- Retail
- Builders
- Utilities

Controllers/hubs

- Professional Hubs/panels
- DIY hubs/panels

Residential Alarm Monitoring Database

Regions

- Americas
- Asia
- EMEA

Measures

- RMR
- Revenue
- Monitored accounts
- ARPU
- Market shares

System providers

- Security provider
- MSO
- Pro monitor/DIY install
- Self-monitoring

Application

- Traditional monitoring
- Connected Monitoring (interactive/automation)
- Independent living (IL)

System attach rates

- Video, energy, (IL)

Consumer & DIY Video Surveillance Report

Regions

- Americas
- Asia
- EMEA
- USA

Measures

- Revenues
- Unit shipments
- Installed base
- ASP

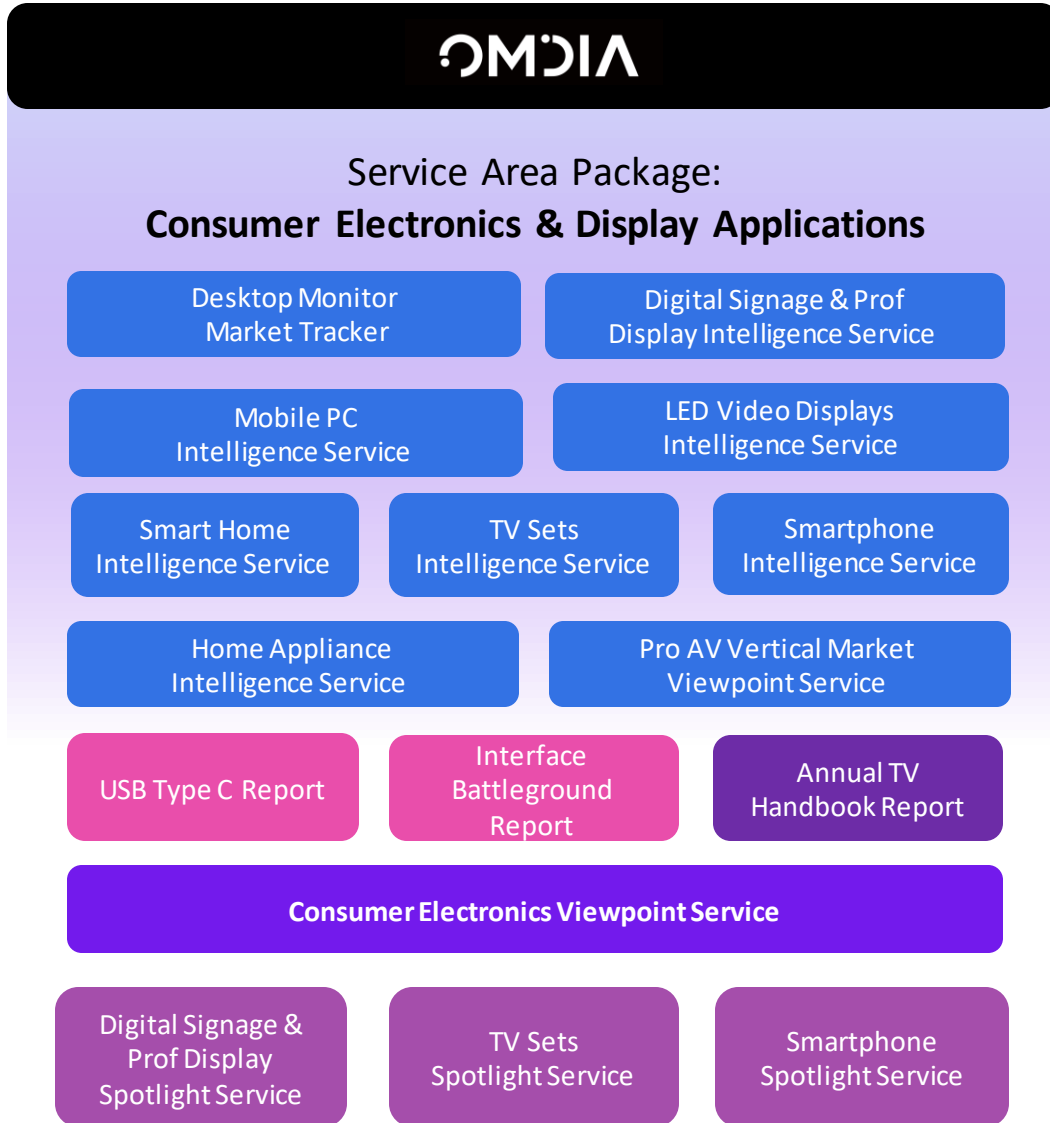
System Type

- Analog Bundles
- Network Bundles
- Standalone Network Cameras
- Video Doorbells
- Discrete Sales of Equipment

Product Type

- Analog Security Cameras
- Network Security Cameras
- DVRs & Recorders
- Network Video Recording Hardware
- Accessories

Related Content: Consumer Electronics & Display Applications Service Area Coverage



About Omdia's Consumer Electronics & Display Application Research


World-class coverage of the consumer electronics industry, this research is led by analysts who come from the industry and have extensive experience from supply chain to market verticals.

This research services allows accessibility to Omdia expertise covering TVs, smartphones, mobile PC, smart home, home appliance and professional AV products.

With in-depth coverage of shipments, prices, install base, market opportunities, regional trends, companies and new technologies, our research coverage covers all important analysis incorporating context and industry implications.



Related Content: Digital Consumer Services Service Area Coverage



Service Area Package:
Digital Consumer Services

Broadband, Bundling & Pricing Intelligence Service	Smart Home Intelligence Service
Advanced Messaging & Communications Intelligence Service	Digital Consumer Platforms Intelligence Service
Digital Consumer Operator Strategy Intelligence Service	Consumer AI Intelligence Service

Digital Consumer Services Viewpoint Service

Broadband Pricing Spotlight Service

About Omdia's Digital Consumer Services Research

Omdia provides expert analysis and data across Digital Consumer Services with unique coverage of service providers', over the top players', and major tech platforms' activity in this space. We can help identify which markets and offerings are driving growth in Digital Consumer Services, understand the strategies of key competitors and customers, and assess the impact of this rapidly evolving market across different businesses.

Our global team of analysts provides expertise on service provider and tech company strategy across Digital Consumer services including: broadband and bundling, messaging and communications, consumer platform strategies, digital operator services, app ecosystems, payments and commerce, smart home, and consumer AI.

Custom Solutions

Omdia's consulting services offer a true end-to-end service capability across all aspects of your product lifecycle, from concept and product development, to go-to-market and sales effectiveness. **Contact us** if you have a project that you would like to discuss with a member of the team.

Intelligence Service
/Tracker

Spotlight service

Our “Ask an Analyst” Service Provides Best in Class Customer Support

Whether you need guidance to navigate the service, information regarding our methodologies or you want to better understand a data trend, Omdia’s support team is here to help.

askananalyst@omdia.com

Draw on our expertise

- Make the right decisions
- Sanity-check your own findings
- Get the most out of your subscription
- Understand more about our methodologies

Our Ask an Analyst service gives you direct contact via telephone, email or face-to-face session with our expert analyst team:




Shelley Hunter
Customer
Success Manager



Kâren Dyer
Customer Success
Manager



Get in touch!

 askananalyst@omdia.com

 [@Omdia](https://www.linkedin.com/company/omdia)

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Thank you

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customersuccess@omdia.com

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