



OMNIA

Brought to you by Informa Tech

Smart Buildings Intelligence Service

*Part of the Smart Buildings & Energy Infrastructure Service
Area Package*

Smart Buildings & Energy Infrastructure team

askananalyst@omdia.com

Copyright © 2024. All rights reserved. Informa Tech, a trading division of Informa PLC

The logo for OMDIA, featuring the letters 'O', 'M', 'D', 'I', and 'A' in a bold, black, sans-serif font. The 'O' is stylized with a dot on its left side, and the 'M' has a dot on its right side. The 'D', 'I', and 'A' are solid black letters.

Brought to you by Informa Tech

Smart Buildings Intelligence Service

*Part of the OMDIA Smart Buildings & Energy
Infrastructure Service Area Package*

HOW OMDIA HELPS YOU

- Size global market for smart building technologies: Connected hardware and BMS software and platform
- Understand the competitive landscape
- Delivers ongoing market insight into smart building product markets on a regional and vertical application level
- Identify macro and micro trends by granular product or regional segmentation based on a proven reported data-based methodology.

KEY QUESTIONS ADDRESSED

- How are developments in building management system (BMS) platforms and how certain pieces of equipment connect through these platforms in buildings.
- How are the competitors doing in the market? What is the strategy for smart buildings provider and its market shares?
- How does different end-use sectors look like and the opportunities of each verticals?
- What portion of BMS platform analytics are performed on-site, versus in the cloud? What trends are influencing the adoption of cloud or edge computing frameworks?
- What additional functionalities can integrate systems offer in the most advanced smart buildings? What barriers are preventing more buildings from upgrading to incorporate these functions today?
- What are the key applications which are driving new spend and unlocking different innovation budgets?

Smart Buildings: Meet Our Experts Team



Thomas Lynch

Research Director,
Physical Security, Critical
Communications, Smart Buildings and
Energy Infrastructure



Ivy Sun

Senior Analyst,
Smart Buildings and Energy
Infrastructure



Rachel Selvaranee

Senior Analyst,
Smart Buildings and Energy
Infrastructure

Smart Buildings: Deliverables



DATABASE

—Annual—

Forecasts and market share estimates, delivered in Excel



BRIEFS & REPORTS

—Annual—

Market briefs offer analysis of and insights from the dataset; reports provide analysis of key technology trends and industry conferences



ANALYST INSIGHTS

—Ongoing—

Analyst commentary on market shifts, technology and regional developments, vendors, events, and more.

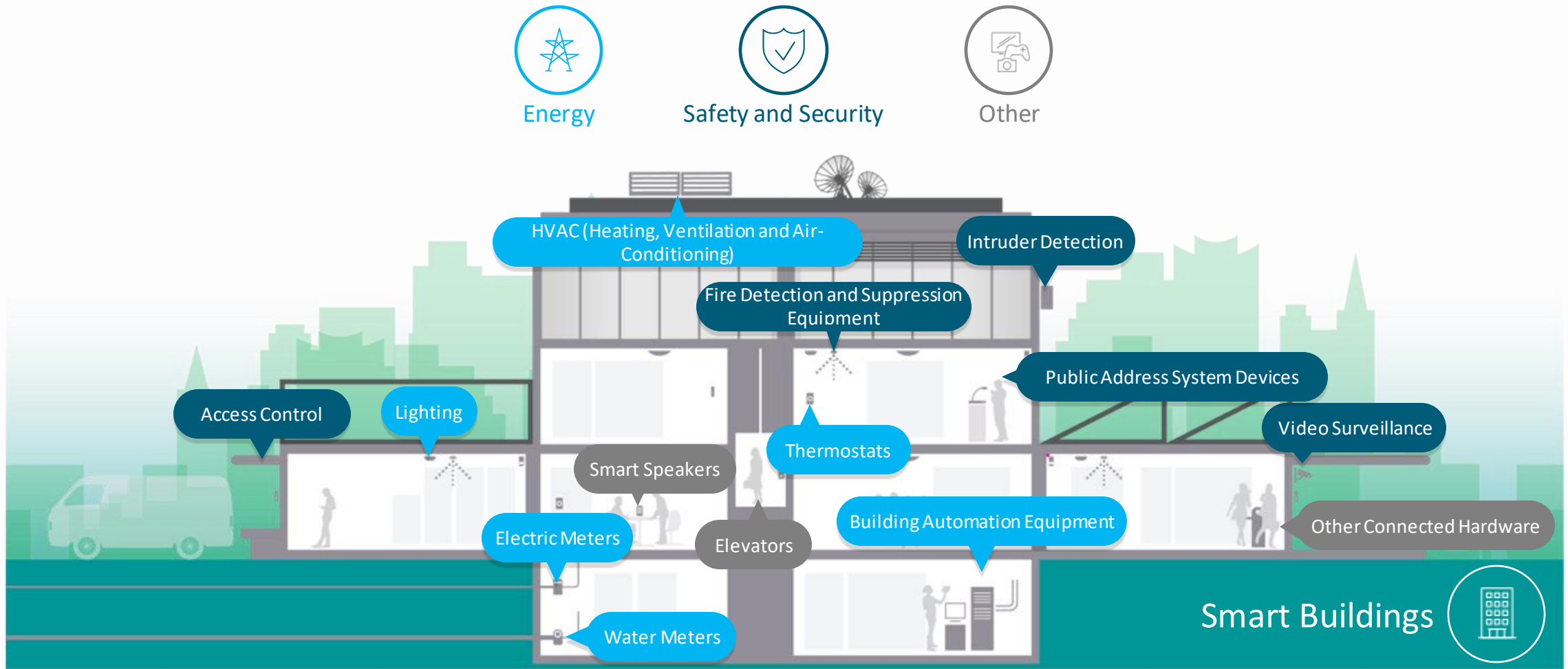


ANALYST ACCESS

—Ongoing—

For prompt responses to urgent and unique questions.

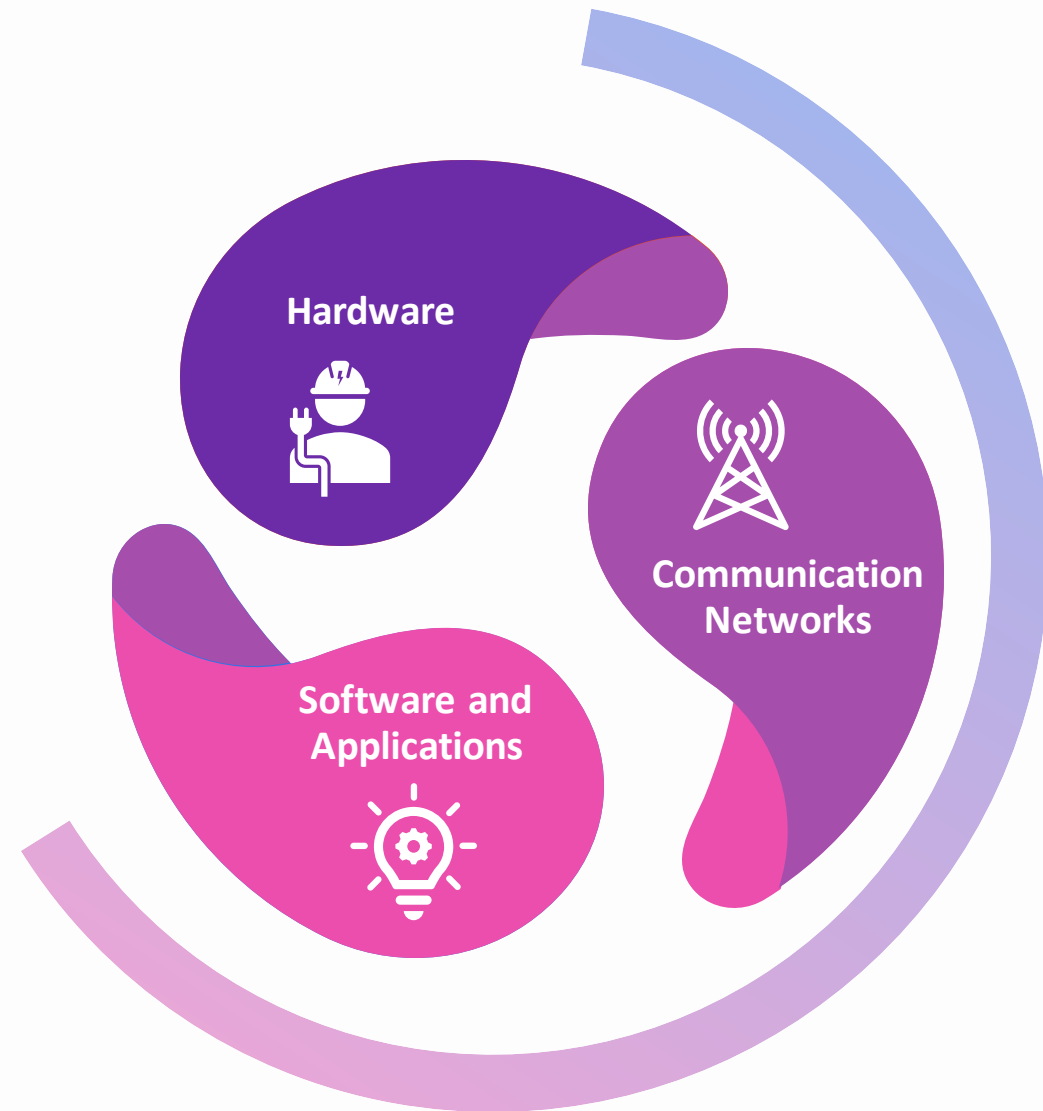
Convergence of technologies is driving the Smart Buildings market, and Omdia tracks each individual domain.



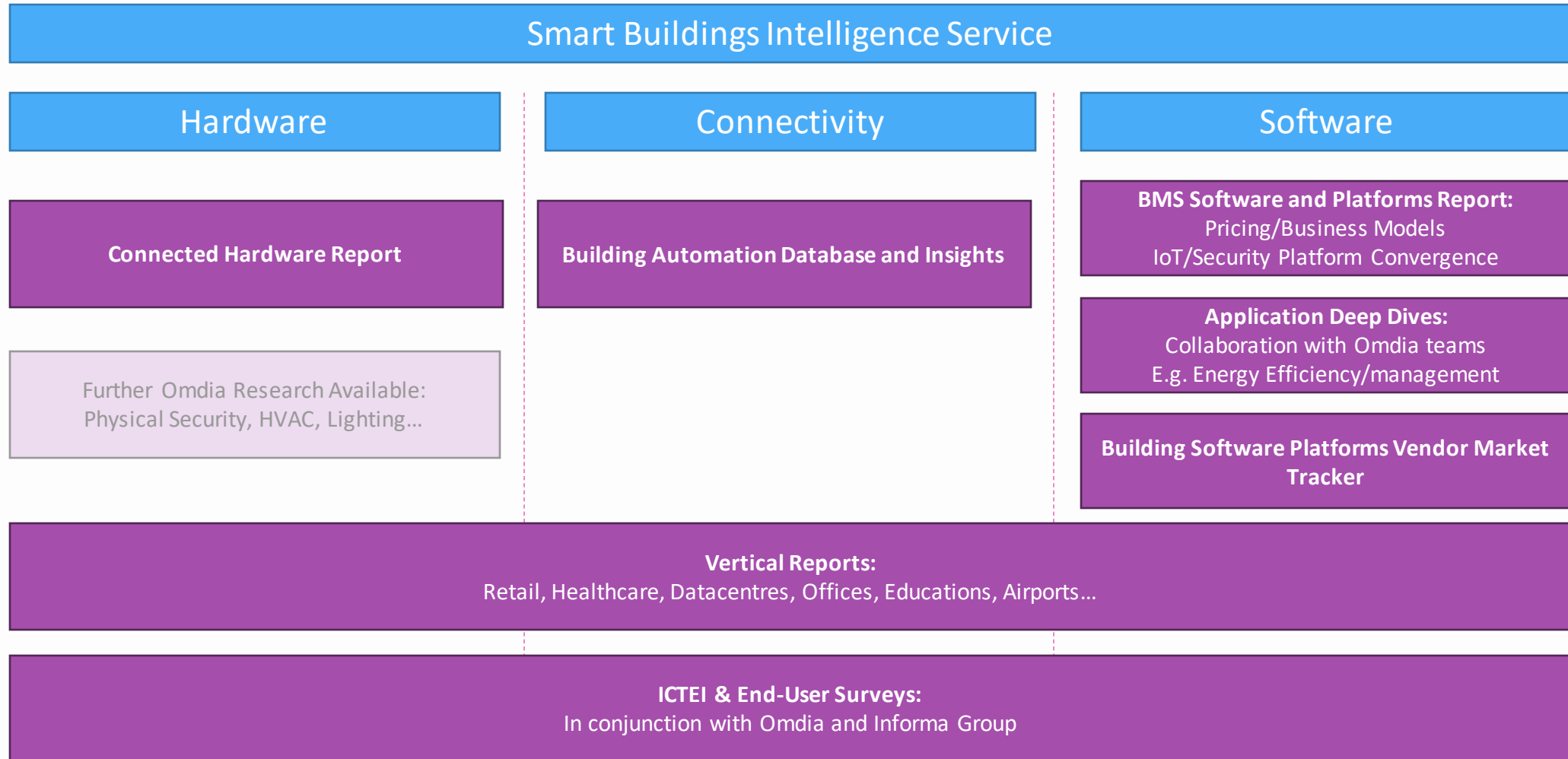
The Industry Story...

The standard industry evolution; From hardware, to network, to software and application.

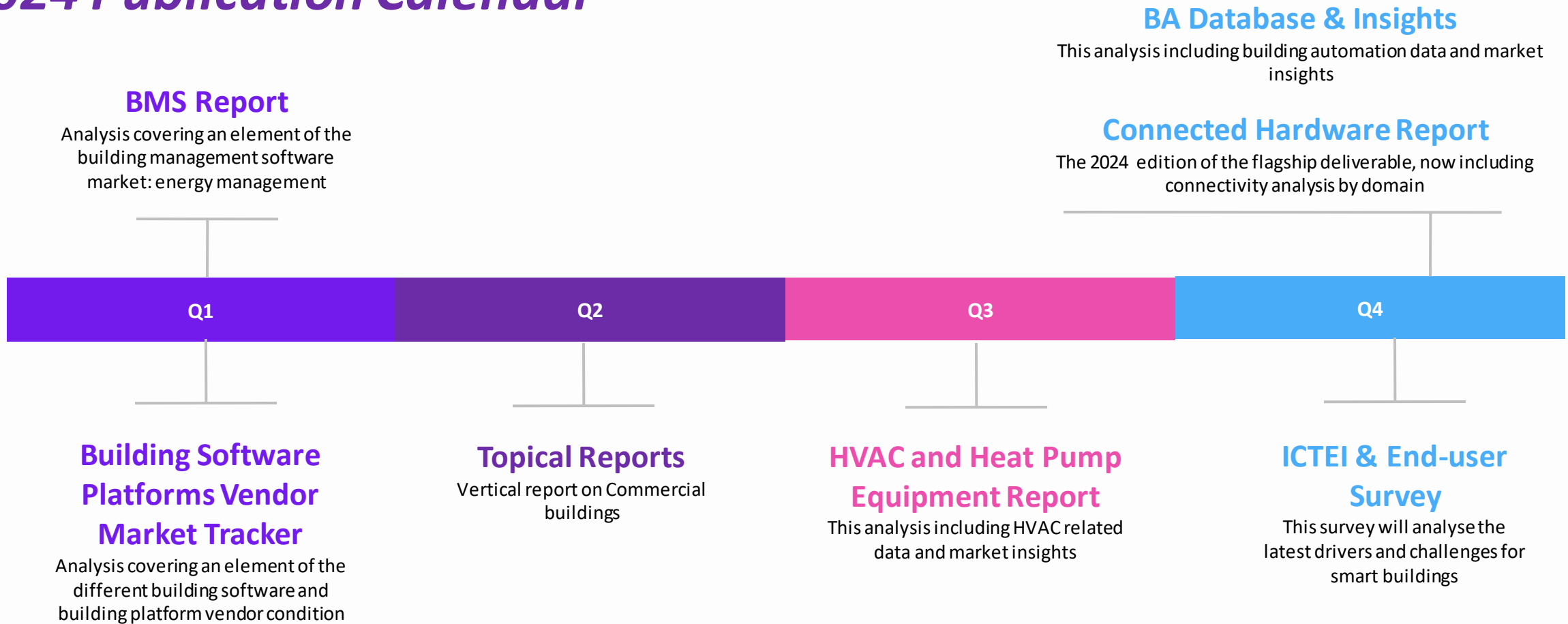
- Almost every industry is going through the same challenge, as traditional hardware markets take on the power of IoT. In particular, that means the move towards choice of connectivity solution, followed by the rising importance of software and data applications.
- The Smart Buildings Intelligence Service and Smart Utility Meter Intelligence Service therefore focuses on this transition – from the hardware involved, through the enabling connectivity, to the software applications being layered on top.



Key Research Pillars



Smart Buildings Intelligence Service 2024 Publication Calendar



Smart Buildings: Core Reports and Database(1/2)

Connected Hardware and Connectivity Report

Frequency: Annual

Measures: Revenues, Units, Attach rates (of connected equipment with BMS platforms)

Regions: North America, Western Europe, Asia & Oceania and Rest of World

- By types
 - Energy
 - Building automation equipment
 - Lighting
 - HVAC
 - Electric meters and Water meters
 - Thermostats
 - Safety & Security
 - Video surveillance
 - Fire detection and suppression
 - Intruder detection
 - Access control
 - Public address system devices
 - Other
 - Elevators
 - Smart speakers
 - Other connected devices
- By connectivity type
 - Open
 - Proprietary
- By connection type
 - Wired
 - Wireless
- By building size
 - Enterprise
 - Small and medium
- By integration level
- By End-user sectors
 - Commercial
 - Educational facilities
 - Government buildings
 - Healthcare
 - Leisure and hospitality
 - Retail
 - Other

Building Management Systems Platforms Sustainability Report

Frequency: Annual

Measures: Revenues

Regions: North America, Western Europe, Asia & Oceania and Rest of World

- By types
 - Energy management (BEMS)
 - Safety and security management
 - All Building systems management
- By location of data processing
 - Locally hosted
 - Cloud
 - Edge
- New construction vs retrofit
- BEMS by supplier type
- Market share
 - World
 - Regional
- By End-user sectors
 - Commercial
 - Educational facilities
 - Government buildings
 - Healthcare
 - Leisure and hospitality
 - Retail
 - Other
- By supplier type
 - Tier 1 hardware/software
 - Tier 2 hardware/software
 - Pure software (AI and analytics)
 - Pure software (Energy information systems)

Smart Buildings: Core Reports and Database(2/2)

Building Automation Database and Insights

Frequency: Annual

Measures: Revenues, Units, ASP

Regions: North America, Western Europe, Asia & Oceania and Rest of World

- By end-user sectors
 - Airports
 - Other transport
 - Commercial
 - Data Centers
 - Education
 - Government
 - Healthcare
 - Industrial and Manufacturing
 - Leisure and Hospitality
 - Multi-dwelling
 - Retail
- Market share
 - World
 - Regional
- By types
 - Systems Installation
 - Analysis & Design
 - Installation
 - Equipment and Services
 - Maintenance and Remote Services
- By product type
 - Controllers
 - Sensors
 - Actuators
 - Gateways
 - HMI Screens
 - BA Software
- By building size
 - Enterprise
 - Small and medium
- Controllers by application
 - Field controllers
 - Plant controllers
 - Room controllers
 - Supervisory controllers
- Sensors by type
 - Temperature
 - Humidity
 - Air Quality
 - Pressure
 - Occupancy, Light & Motion
 - Multi-function
- By sales channel
- By protocols: BACnet; LonWorks; KNX; Modbus etc.

HVAC and Heat Pump Equipment Report

Frequency: Annual

Measures: Revenues, Units

Regions: North America, Western Europe, Asia & Oceania and Rest of World

- By end-user sectors
 - Residential
 - Non-residential
 - Institutional
 - Education
 - Government and healthcare
 - Commercial
 - Industrial and manufacturing
 - Others
- Market share
 - World
 - Regional
 - By product types (heat pumps)
- By product types
 - Chillers
 - Air Handling Units
 - Heat Pumps
 - Packaged Units
 - Fan Coil Units
 - Condensing Units
 - Variable Refrigerant Flow
 - Electric Furnaces
 - Boilers
 - Oil and Gas Furnaces
- Heat Pump by capacity
 - <10kW
 - 10–20kW
 - >20kW
- Heat Pump by region and country markets
 - Asia & Oceania (China, Japan, India, South Korea, Australia, Rest of Asia & Oceania)
 - EMEA (France, Italy, Germany, Spain, Middle East & Africa, Eastern Europe, Rest of Europe)
 - Americas (US, Canada, Latin America & the Caribbean)
- Heat Pump by product types
 - Air source
 - Water source
 - Ground source

Smart Buildings: Market Briefs

3-4 topical reports that provide valuable strategic or technologic insight into key topics currently influencing the Smart Building industry development. These include the following topics:

ICTEI & Smart Building End-Users Survey

Frequency: One per year

Provides an in-depth understanding of end-user's perspective on smart building products. What do the end-users recognize as the most compelling benefits of smart technologies for their buildings? What do end-users recognize as the most compelling drivers to use smart building technologies for them/their organization personally? What are the main challenges and barriers for smart building technologies? How do they use and analyze the data collected from their facilities?

Building Software Platforms Vendor Market Tracker (Strat from 2024)

Frequency: One per year

Analyses of the latest developments of different types of software and platforms used in buildings, including Energy Management software, security software, building IoT Platform, other Innovative software etc.

Vertical Report Deep Dives

Frequency: one per year

Delivers an in-depth analysis on several verticals such as small and mid-sized buildings, healthcare, education and utilities for instance. It researches various themes, key trends, leading players, connectivity technology, business models in a project group. This tool helps understand the maturity and the potential for future development of different verticals.

Analyst opinion/ technological trend report

Frequency: One per year

Analyses of the latest technological developments and hot topics occurring on the smart buildings market. Topics include connectivity trends in buildings, BIM Software, Digital Twins and 3D Modeling and the integration of HVAC equipment through BMS platforms etc.

Smart Buildings & Energy Infrastructure Service Area Coverage



Smart Buildings

Connected Hardware Database

BMS & Energy Sustainability

HVAC & Heat Pumps Equipment

Building Automation Equipment Report

Building software platform vendor market tracker

Smart Buildings Survey

Commercial Building Insight

Energy Infrastructure

Smart Metering

AMI Connectivity

AMI Software & Services

Smart Grid

Smart Grid EV Charging

Smart Grid Private Networks

Energy Infrastructure End User Survey

About Omdia's

Smart Buildings and Energy Infrastructure Research

The Omdia Smart Buildings & Energy Infrastructure team brings together the areas of utility and smart grid, power and charging technologies, and smart building technologies. We help our clients track the evolution of industries from purely hardware driven, through the challenge of connectivity, and towards the future of software, services and solutions. Our global team of analysts bring unique insights to our market studies – with industry-leading expertise across subjects such as smart metering, wireless power and building management software. For the building technology market, we also harness the full power of Omdia to bring deep-dive analysis for building automation equipment, smart buildings, lighting, HVAC, and from our Physical Security team.

Our “Ask An Analyst” service provides best in class customer support.

Whether you need guidance to navigate the service, information regarding our methodologies or you want to better understand a data trend, Omdia’s support team is here to help.

Draw on our expertise

- Make the right decisions
- Sanity-check your own findings
- Get the most out of your subscription
- Understand more about our methodologies



Shelley Hunter
Customer Success
Manager



Kâren Dyer
Customer Success
Manager

Our Ask an Analyst service gives you direct contact via telephone, email or face-to-face session with our expert analyst team:



Disclaimer

The Omdia research, data and information referenced herein (the “Omdia Materials”) are the copyrighted property of Informa Tech and its subsidiaries or affiliates (together “Informa Tech”) or its third party data providers and represent data, research, opinions, or viewpoints published by Informa Tech, and are not representations of fact.

The Omdia Materials reflect information and opinions from the original publication date and not from the date of this document. The information and opinions expressed in the Omdia Materials are subject to change without notice and Informa Tech does not have any duty or responsibility to update the Omdia Materials or this publication as a result.

Omdia Materials are delivered on an “as-is” and “as-available” basis. No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness, or correctness of the information, opinions, and conclusions contained in Omdia Materials.

To the maximum extent permitted by law, Informa Tech and its affiliates, officers, directors, employees, agents, and third party data providers disclaim any liability (including, without limitation, any liability arising from fault or negligence) as to the accuracy or completeness or use of the Omdia Materials. Informa Tech will not, under any circumstance whatsoever, be liable for any trading, investment, commercial, or other decisions based on or made in reliance of the Omdia Materials.

Get in touch

Americas

customersuccess@omdia.com

08:00 – 18:00 GMT -5

Europe, Middle East & Africa

customersuccess@omdia.com

8:00 – 18:00 GMT

Asia Pacific

customersuccess@omdia.com

08:00 – 18:00 GMT +8